



Embrace Technology  
Transform Your Business

# Technology that runs your FoodBusiness

## 5 ways ERP | CRM | BI improves your Food & Beverage business

### Automate & save money



- Automate operations and integrate data
- Uncover and resolve inefficient processes
- Discover hidden potential for more profit

### Track inventory



- Track ingredients and products through production
- Reduce product recall time and effort
- Automate MRP (Material Requirements Planning) avoid running out of critical materials
- Collect customer e-orders to forecast demand, then link to production and MRP

### Increase produce quality



- Get control and visibility over your production process
- Make better sourcing decisions with real-time data
- Keep track of expiration dates and avoid recalls
- Improve product consistency and quality

### Stay in compliance



- Manage complicated legal mandates with comprehensive material tracking
- Eliminate dual entry / manual errors
- Automate documentation to be FSMA compliant

### Innovate & grow



- Get insight into processes, bottlenecks and opportunities with detailed analytics dashboards
- Give current and future investors confidence through visibility into your operations
- Increase supply chain flexibility and react faster to customers' changing tastes

### Running your business is hard enough

Limited resources, constant demands from customers, suppliers, and government regulators can bring new challenges every day. Today's food and beverage manufacturers face an especially complex market due to regulatory reporting requirements, product tracking, lot specification and testing. With these inherent regulatory risks and requirements, having a flexible yet robust finance, accounting and operations software solution is essential to your success.

### Simplify your operations with NexTec

NexTec is an award-winning business software consulting firm

- ERP, CRM, BI, Cloud and On-premise solutions to small and mid-sized businesses
- Experts in food & beverage processing and distribution
- Consultants nationwide with 25 years of experience on average
- 95% client retention rate



sage

Authorized Partner

### Want to learn more?

info@nextecgroup.com  
844-466-8477  
Nextecgroup.com

# Put your growing business on the fast track

With ERP | CRM | BI software that grows with you

## Streamline your operations

- Avoid production delays due to material shortages
- Track ingredients from farm to shelf
- Optimize production schedules
- Automate government compliance mandates
- Manage product recalls quickly

## Integrate your business

- Make finance, operations, customer, vendor and service data available to the employees that need it
- Track and resolve customer issues more quickly
- Connect data and improve communications (marketing, sales, service, finance and operations)

## Move with confidence & insight

- Link sales forecast to ingredients purchasing and production
- Visualize trends and track KPIs
- Simplify reporting
- Build dashboards that help you make informed decisions

**“NexTec understands the food business. We could not have come so far as quickly as we did without their knowledge of the industry.”**

— Kelly Tryon, CIO, Nonni's Biscotti

# NexTec ERP | CRM | BI for Food & Beverage

	What is does	Products
<b>ERP</b> Enterprise Resource Planning	Manages operations, accounting and finance, inventory control, product recalls and compliance	Sage X3 Sage 500 Acumatica Cloud ERP Microsoft Dynamics GP Microsoft Dynamics SL
<b>CRM</b> Customer Relationship Management	Manages customers and prospects, customer issues, sales and service	Microsoft Dynamics CRM
<b>BI</b> Business Intelligence	Executive dashboards and KPIs that allow you to monitor performance so you can adjust, respond and plan for the future	

## How ERP | CRM | BI connects your business

A connected ERP, CRM and BI system, links your finance, accounting, operations, marketing, sales and service data together. Your departments can share information and reduce time and energy spent on manual entry. You save money, speed up your operations and reduce risk from errors.

